Community Resource Inventory Needs Assessment and Design Grant
Request for Applications: Questions and Responses

Background
1) Is the SDOH information from 2017 available?

DHCF will make available to the awardee any information from the 2017 Measuring, Assessing and Planning the Use of Social Determinants of Health (SDOH) Data in the District Summit.

Objective #2
2) Are there specific stakeholders or a certain number of stakeholders expected for objective 2?

The awardee shall work with DHCF to determine if the types of stakeholders and a specific number is warranted to obtain enough input to make key decisions.

As indicated in the RFA on page 6, the awardee shall engage at least 20 key stakeholder entities within the following groups including different individuals representing various roles, teams and levels of seniority, including but not limited to:

a. Hospitals
b. FQHCs
c. Non-FQHC Medical Providers
d. Behavioral Health Providers
e. District Agencies
f. Community-based Social Service Organizations
g. Faith-based Organizations
h. Medicaid Managed Care Organizations
i. Other organizations as identified by key stakeholders

Objective #4
3) Can you clarify the role (or potential role) that DC 211 might play? Is their resource map available for use by selected vendor?

DHCF will make available the resource inventory that was previously used by the Office of Unified Communications as part of the DC 211 program. DC 211 will not have a role.

4) Can you clarify whether the grant requires a listing of community resource inventories that have resources matching the required domains, or whether it requires a listing of all of the resources for each domain that can then be fed into whatever technical systems are selected.

As outlined in the RFA, DHCF invites applicants to propose innovative solutions to developing a comprehensive resource inventory. The inventory shall provide information in a standardized
5) Can you clarify whether the listing of these resources needs to be normalized into one product (in a standardized format), or if submission of multiple listings, each in a standardized format, is acceptable.

As outlined in the RFA, DHCF invites applicants to propose innovative solutions to developing a comprehensive resource inventory. The inventory shall provide information in a standardized format that may be ingested by the technical platform and should provide consistent information on each of the community resources.

Objective #5

6) Is it possible that more than one bidding entity would be selected to perform different roles and responsibilities set forth in the RFA (working together)?

No. As explained in the RFA on page 10, DHCF will only award one grant, provided that at least one qualified application is received.

Applicants may sub-grant with one or more entities to perform different roles and responsibilities. However, DHCF requires applicants to submit a sub-grantee plan as part of their response, including budget information on the sub-grantee’s scope of work and a signed letter of commitment from sub-grantees as part of the application.

7) For anyone interested in sub-grantee opportunities, can you share the attendee list from the pre-conference?

The following is a list of attendees at the application conference meeting on January 8, 2019.

<table>
<thead>
<tr>
<th>Name</th>
<th>Organization</th>
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<tbody>
<tr>
<td>Justin Palmer</td>
<td>DC Hospital Association</td>
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<tr>
<td>Latisha Atkins</td>
<td>Bridges Inc</td>
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<tr>
<td>Edna Boone</td>
<td>Clinnovations Gov + Health</td>
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<tr>
<td>Donna Ramos-Johnson</td>
<td>DC Primary Care Association</td>
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<td>David Poms</td>
<td>DC Primary Care Association</td>
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<tr>
<td>Patricia Quinn</td>
<td>DC Primary Care Association</td>
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<tr>
<td>Gary Ayers</td>
<td>Community Based Instruction Services, Inc.</td>
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<tr>
<td>Esther Lazar</td>
<td>Avid Systems</td>
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8) Birth-to-Three for All DC Amendment Act of 2018, Title I, Section 109, instructs DHCF to create a non-proprietary platform. In objective #5, section 2, DHCF request licensing information in the decision memo. Since most licensing is done with proprietary information is the ask to provide
information for a product that can be white labeled or was the proprietary aspect waived? Or is the requirement to find a product that is open sourced for licensing purposes?

This funding opportunity is authorized by the Fiscal Year 2019 Budget Support Act of 2018, Title V, Subtitle G, Section 5062 which only specifies “a community resource inventory that is accessible to health and social support organizations and that has the capacity to communicate and track referrals” and does not reference the language in Birth-to-Three for All DC Amendment Act of 2018. For this grant, the awardee is not required to fulfill the requirements outlined in Birth-to-Three for All DC Amendment Act of 2018, Title I, Section 109. However, DHCF has endeavored to align the Community Resource Inventory RFA with the overall goals of the Birth-to-Three for All DC Amendment Act of 2018.

As described in the RFA, DHCF is seeking innovative solutions to support a comprehensive resource inventory and does not preclude the possibility that a proprietary solution may be implemented. This is acceptable so long as the information in the community resource inventory is publicly accessible. Please refer to the RFA for specific requirements.

9) Action item #3 requests a “series” of decision memos that summarize stakeholder perspectives on the key design requirements and implementation issues to inform the development of a technical platform. Is it required that there be a standalone memo on stakeholder perspectives on these design requirements and issues, or can these be incorporated into other memos, including the decision memo on strengths and weaknesses of the various technical options and policy memos on privacy and sustainability?

As outlined in the RFA, DHCF has requested a report on the findings from stakeholder interviews regarding needs and environmental landscape as a deliverable for Objective #2. For objective #5, DHCF requires a series of memos that may contain information from the report, which achieves the deliverable for Objective #2. DHCF invites applicants to propose innovative solutions to achieve Objective #5.

After award, DHCF and the selected awardee will agree to a detailed project plan to ensure all objectives of the RFA are met during the grant performance period.

Qualified Organization

10) May a for-profit organization be eligible for this grant?

Yes. A for-profit entity may be eligible for this grant. The entity would be required to meet the same requirements outlined in Section III: Eligibility Information of the RFA.

Funding

11) Since pricing isn’t included in the evaluation criteria should we assume that the grant award will be for $500,000?

The Fiscal Year 2019 Budget Support Act of 2018 authorizes DHCF to award one grant up to $500,000. As indicated in Section IV, page 17 of the RFA, the applicant must provide a line-item
budget and budget narrative justification in their application package. DHCF may enter into
negotiations with an applicant and adopt a firm funding amount or other revision of the
applicant’s proposal that may result from negotiations as indicated in Section III, page 15 of the
RFA.

All payment terms and conditions will be enumerated in the Grant Agreement between DHCF
and the selected grantee.