



SUSTAINABILITY SUBCOMMITTEE REPORT

TO: Chris Botts, Chair, DC HIE Policy Board

FROM: Alison Rein, Chair, Sustainability Subcommittee

DATE: November 10, 2016

SUBJECT: Sustainability Subcommittee Report to the Chair on October 2016 Meetings

The goals of the Sustainability Subcommittee are to 1) determine a strategy for DCHIE financial sustainability beyond the sun-setting of HITECH funds, and 2) identify value-drivers that could incentivize public and private-sector stakeholders to support health information exchange in the District. The Sustainability Subcommittee met twice during the month of October 2016 to solidify plans for outreach meetings intended to inform the Board about the ways a DC HIE could add value for core stakeholders in the District.

To ascertain which HIE services will drive the value for District stakeholders, the Subcommittee has proposed that they will conduct an initial set of three stakeholder outreach and listening sessions at:

- AmeriHealth
- George Washington University Hospital
- Kaiser Permanente

Each meeting will last one hour, composed largely of facilitated discussion. Each will include 2-3 representatives from the Subcommittee and/or full-Board.

Based on feedback from the initial set of meetings, Subcommittee members will meet with:

- George Washington University Medical Faculty Associates (MFA)
- CareFirst BlueCross BlueShield
- A large, private physician group practice
- A Skilled Nursing Facility (SNF).

These meetings will present and, ideally, generate stakeholder specific (i.e. payer, hospital, physician group) use-cases that would present value to the target organizations.

Board Action Items:

The Sustainability Subcommittee considered additional core stakeholders that should be targeted in the beginning of 2017. Among these, the Subcommittee felt, should be a large physician practice and a SNF. At the November Board meeting, HIEPB members will be asked to offer suggestions that can be targeted for outreach in early 2017 within these two categories:

- A particular *physician practice*

- A particular *SNF*

The Board will also be asked for:

- One *volunteer* to attend the Kaiser Permanente outreach meeting
- One *volunteer* to attend the George Washington University Hospital outreach meeting

The Board will also *review and approve* the proposed Stakeholder Outreach Presentation (*attached*). The Board will *review and discuss use-cases* to see whether they are relevant to share with stakeholders at this juncture.